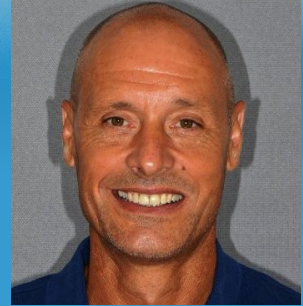




# Quick 5 by



www.iranminetech.com

**Klaus HANSSON**

Dassault Systèmes, GEOVIA Managing Director – EMENA

1



## Can you give us brief overview of Dassault Systèmes' Solutions for Mining

Dassault Systèmes is a leading global software solutions company serving 12 major industries, including Natural Resources & Mining, in over 140 countries. The company supplies a wide range of industry solutions experiences, through 11 Brand software applications, that transform the way products are designed, produced and supported in order to increase productivity and manage costs for optimum efficiency and profitability.

The mining & industrial minerals industries are served by Dassault Systèmes GEOVIA. GEOVIA is the world's number 1 mining software brand, providing solutions that serve the entire mining value chain - from exploration and geology, through to mine planning, mine scheduling and production management.

**The GEOVIA mining software line-up includes:**

- > Geology & Mine Planning - Surpac & Minex
- > Mine Optimization - Whittle
- > Mine Scheduling - MineSched
- > Mine Production Management - InSite

2

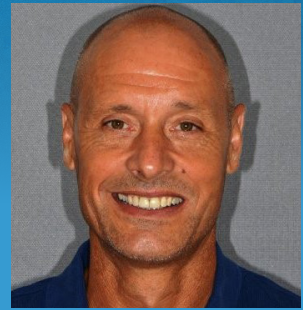


## How promising is Iran mining industry at the moment?

Iran has historically had a strong mining industry and currently boasts some the biggest mineral deposits and untapped reserves in the world, across a number of commodities. Importantly, Iran also has a highly educated workforce and extremely capable business leaders who understand the need, and have the commitment, to drive the modernization of the mining industry in Iran. In seeking to develop world-class mining operations, they are looking at the implementation of leading mining software solutions that were previously unavailable to them.

Dassault Systèmes, as a global leader in the mining software field, are 100% committed to supporting Iran and its mining operation and mining professionals, to help drive innovation and growth within Iran's mining industry and help Iran achieve its goal of quickly becoming a major commodities player in the global marketplace.

# Quick 5 by



## Klaus HANSSON

Dassault Systèmes, GEOVIA Managing Director – EMENA

3

### What do you see as the main challenges and drivers for technology adoption in Iran's Mining Industry?

We perceive overcoming the traditional and established methods of mining in Iran will be the biggest challenge as this typically requires a change in operating mindset from the top management team down, along with the willingness to invest in the latest modern software solutions and technologies.

The adoption of mine technology solutions will then enable the mining sector to achieve Business Transformation and Digitization of the industry. In fact, Iran is already equipped with plenty of drivers to support this evolution, including world-class deposits, strong mining knowledge and the support of its government for foreign investments.

4

### What are some applications of the 3DEXPERIENCE Mine that could help Mining companies in Iran to evolve?

The 3DEXPERIENCE Mine is an integrated environment, which aims to unite mine applications, processes and people into the same Platform. The ultimate objective is to have all of the mining operations digitized in 3D in order to achieve excellence all the way from exploration to production and delivery.

The foundation of the 3DEXPERIENCE Mine is GEOVIA with its mine technology solutions: Geology & Mine Planning [Surpac, Minex], Mine Optimization [Whittle], Mine Scheduling [MineSched] and Mine Production Management [InSite].

5

### What are you looking forward to at the Iran mining Technology Summit 2017?

We are looking forward to meeting with, learning from and sharing our knowledge and vision for Iran, with both IMIDRO and the mining industry's business leaders from across the Country who will be at the Summit.

Importantly, we are looking forward to listening to Iranian mining companies about their needs and objectives. Last but not least, we looking forward to building partnerships with Iranian companies and laying down the foundation for implementing mine technology solutions that will help Iran become a global leader in the mining field and to which other countries will look for best practice in developing and implementing mining operations.